

March 24, 2015

Pinhas <u>Hajaje</u> CLU Hay Insurance Hertzel 3 Ofakim, 80300 Israel

Dear Pini:

Congratulations!

It is our pleasure to let you know you have been approved for membership in the 2015 Million Dollar Round Table (MDRT) and additional membership levels of Court of the Table and Top of the Table. Our records indicate you are a Qualifying & Life member with 25 years of membership in MDRT and 13 years in Top of the Table. Outstanding!

Please use member number 127786 when corresponding with MDRT.

Enclosed is a certificate of membership for your office. We encourage you to use the MDRT member logo on your professional stationery and other materials, so others will recognize you as one of the best in the business.

A significant goal of MDRT is to increase a member's knowledge, ethics, service to clients and productivity. Currently, members are working hard planning another outstanding MDRT Annual Meeting that will feature dynamic speakers to challenge, inform and motivate you. We hope you will join us in New Orleans, Louisiana, USA, June 14 to 17, 2015 for what continues to be an educational and inspirational gathering. Registration materials for the 2015 MDRT Annual Meeting are enclosed.

Remember, MDRT is here to help you:

- Grow your business: MDRT members share ideas to improve their sales and practice management techniques, and inspire each other to achieve even greater levels of production.
- Build client trust: MDRT's strict membership and ethical standards show clients you are
 professional and trustworthy. MDRT's tools and resources help you communicate your value to both
 clients and prospects.
- Change your life: MDRT's Whole Person concept provides tools and advice to help you achieve balance in your personal and professional life.

Congratulations again on your achievement, and best wishes for 2015!

Cordially,

Caroline A. Banks APFS 2015 MDRT President

Million Dollar Round Table

Dale W. Martin CLU ChFC 2015 Top of the Table

Divisional Vice President

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